SCHEDULE H (Form 990)

Hospitals

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

► Complete if the organization answered 'Yes' on Form 990, Part IV, question 20. Attach to Form 990.

► Information about Schedule H (Form 990) and its instructions is at www.irs.gov/form990.

Inspection

Employer identification number

95-1647809 Barlow Respiratory Hospital Financial Assistance and Certain Other Community Benefits at Cost No Yes 1a Did the organization have a financial assistance policy during the tax year? If 'No,' skip to question 6a... b If 'Yes,' was it a written policy? 1b X If the organization had multiple hospital facilities, indicate which of the following best describes application of the financial assistance policy to its various hospital facilities during the tax year. X Applied uniformly to all hospital facilities Applied uniformly to most hospital facilities Generally tailored to individual hospital facilities Answer the following based on the financial assistance eligibility criteria that applied to the largest number of the organization's patients during the tax year. a Did the organization use Federal Poverty Guidelines (FPG) as a factor in determining eligibility for providing free care? If 'Yes,' indicate which of the following was the FPG family income limit for eligibility for free care: За Х X 200% 100% b Did the organization use FPG as a factor in determining eligibility for providing discounted care? If 'Yes,' indicate which of the following was the family income limit for eligibility for discounted care: 3b X 300% X 350% 200% 250% 400% Other c If the organization used factors other than FPG in determining eligibility, describe in Part VI the criteria used for determining eligibility for free or discounted care. Include in the description whether the organization used an asset test or other threshold, regardless of income, as a factor in determining eligibility for free or discounted care. Did the organization's financial assistance policy that applied to the largest number of its patients during the tax year provide for free or discounted care to the 'medically indigent'? 4 X 5a Did the organization budget amounts for free or discounted care provided under its financial assistance policy during the tax year?....... 5a X b If 'Yes,' did the organization's financial assistance expenses exceed the budgeted amount?..... 5**b** X c If 'Yes' to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted care to a patient who was eligible for free or discounted care? 5c 6a Did the organization prepare a community benefit report during the tax year? 6a X b If 'Yes,' did the organization make it available to the public?..... 6b X Complete the following table using the worksheets provided in the Schedule H instructions. Do not submit these worksheets with the Schedule H. 7 Financial Assistance and Certain Other Community Benefits at Cost (a) Number of (f) Percent of total expense Financial Assistance and (b) Persons (c) Total community benefit expense (d) Direct offsetting (e) Net community benefit expense served (optional) Means-Tested Government programs (optional) **Programs** a Financial Assistance at cost (from Worksheet 1).... 9,632 9,632 0.01 b Medicaid (from Worksheet 3, column a)..... . 733. 384 2,861,004 1.872.380 2.67 c Costs of other means-tested government programs (from Worksheet 3, column b) 770,707 ,774,012 996,695 1.42 d Total Financial Assistance and Means-Tested Government Programs . 0 0 4,635,016 2,878,707 513,723 4.10 **Other Benefits** e Community health improvement services and community benefit operations (from Worksheet 4). 9,477 9,477 0.01 f Health professions education (from Worksheet 5) 87,644 87,644 0.13g Subsidized health services h Research (from Worksheet 7)..... i Cash and in-kind contributions for community benefit (from Worksheet 8). j Total. Other Benefits...... 0 0 n 97,121 97,121 0.14 k Total. Add lines 7d and 7j ol ol 7,610,844 4,635,016 2,975,828. 4.24

Part II Community Building Activities Complete this table if the organization conducted any community building activities during the tax year, and describe in Part VI how its community building activities promoted the health of the communities it serves.

		(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community building expense	(d) Direct offsetting revenue	(e) Net communit building expense	у	(f) Pe of t expe	
1	Physical improvements and housing								
2	Economic development								
3				9,477.		9,4	<u> 177.</u>	0	.01
4	Environmental improvements								
	Leadership development and training for community members					!			
6	Coalition building								
	Community health improvement advocacy					:			
	Workforce development								
9	Other				<u> </u>				
	Total	0	0	9,477.	0.	9,4	<u> 177.</u>	0	0.01
	rt III Bad Debt, Medicare	e, & Collect	ion Practic	es					
Sect	ion A. Bad Debt Expense							Yes	No
	Did the organization report bac Association Statement No. 153	1			_		1	Х	
	Enter the amount of the organ methodology used by the organ					18,819.			
3	Enter the estimated amount of the eligible under the organization methodology used by the orga if any, for including this portion								
4	Provide in Part VI the text of the expense or the page number of					Part VI			8
Sec	ion B. Medicare								
5	Enter total revenue received fr	om Medicare	(including DS	H and IME)	5	43,105,085.			
6	Enter Medicare allowable costs	s of care relat	ing to paymer	nts on line 5	6	44,235,425.			-
7	Subtract line 6 from line 5. This	is is the surplu	us (or shortfal	l)	********* 7	-1,130,340.			
8	Describe in Part VI the extent to Also describe in Part VI the cost Check the box that describes t	ing methodolog	y or source us	n line 7 should be treated ed to determine the amou	as community benefit. int reported on line 6.		2003		
	Cost accounting system		ost to charge	ratio X	Other	Part VI		×	
Sec	tion C. Collection Practices	_		_					
92	Did the organization have a wi	ritten debt coll	ection policy	during the tax year?	J-CE-C-T		9a	Х	
١	olf 'Yes,' did the organization's co contain provisions on the colle financial assistance? Describe	ction practice	s to be follow	ed for patients who are	known to qualify for		9b	х	
Pa	rt IV Management Comp	panies and	Joint Vent	UPS (owned 10% or more by office	es, directors, trustees, key employees,	and physicians—see instruction	ons)		
	(a) Name of entity		(b) Description of primary activity of entity	(c) Organization's profit % or stock ownership %	(d) Officers, directors, trustees, or key employees' profit % or stock ownership %	(e) prof	Physicia it % or s mership	ans' stock %
1									
2									
3									
4									
5									
6									
7									
8									
9									
10									
11									
12									
13							i .		

Part V Facility Information										
Section A. Hospital Facilities (list in order of size, from largest to smallest — see instructions)	Licensed hospital	General medical and surgical	Chil- dren's hospital	Teach- ing hospital	Critical access hospital	Re- search facility	ER- 24 hours	ER- other	Other (describe)	Facility reporting group
How many hospital facilities did the organization operate during the tax year?										
Name, address, primary website address, and state license number (and if a group return, the name and EIN of the subordinate hospital organization that operates the hospital facility)										
1 Barlow Respiratory Hospital	X									
					!					
									-	
	-						!	1		
								:		
							,			
	<u> </u>									

Copy 1 of

Part V Facility Information (continued)

Section B. Facility Policies and Practices

(Complete a separate Section B for each of the hospital facilities or facility reporting groups listed in Part V, Section A)

Name of hospital facility or letter of facility reporting group

Barlow Respiratory Hospital

Line number of hospital facility, or line numbers of hospital facilities in a facility reporting group (from Part V, Section A): $\underline{1}$

			Yes	No
Con	munity Health Needs Assessment			
1	Was the hospital facility first licensed, registered, or similarly recognized by a state as a hospital facility in the current tax year or the immediately preceding tax year?	1		х
2	Was the hospital facility acquired or placed into service as a tax-exempt hospital in the current tax year or the immediately preceding tax year? If 'Yes,' provide details of the acquisition in Section C	2		Х
3	During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community health needs assessment (CHNA)? If 'No,' skip to line 12	3	Х	
	If 'Yes,' indicate what the CHNA report describes (check all that apply):		13	
	X A definition of the community served by the hospital facility	80	Koll	
١	Demographics of the community	COST	100	
(Existing health care facilities and resources within the community that are available to respond to the health needs of the community			
- 1	How data was obtained	-3		
1	The significant health needs of the community	(0.0)		
1	X Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups			
1	X The process for identifying and prioritizing community health needs and services to meet the community health needs	201		
ا	The process for consulting with persons representing the community's interests			
i	The impact of any actions taken to address the significant health needs identified in the hospital facility's prior			8 1
i	CHNA(s) Other (describe in Section C)			B. A
4	Indicate the tax year the hospital facility last conducted a CHNA: 2016		III OX	
5	In conducting its most recent CHNA, did the hospital facility take into account input from persons who represent the broad interests of the community served by the hospital facility, including those with special knowledge of or expertise in public health? If 'Yes,' describe in Section C how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted	5	х	
6	Was the hospital facility's CHNA conducted with one or more other hospital facilities? If 'Yes,' list the other hospital facilities in Section C	6a		Х
١	Was the hospital facility's CHNA conducted with one or more organizations other than hospital facilities? If 'Yes,' list the other organizations in Section C	6b		Х
7	Did the hospital facility make its CHNA report widely available to the public?	7	X	
	If 'Yes,' indicate how the CHNA report was made widely available (check all that apply):		121	
	a Hospital facility's website (list url):			
1	Other website (list url):			
	X Made a paper copy available for public inspection without charge at the hospital facility			
	d Other (describe in Section C)			
8	Did the hospital facility adopt an implementation strategy to meet the significant community health needs identified through its most recently conducted CHNA? If 'No,' skip to line 11.	8	Х	
9	Indicate the tax year the hospital facility last adopted an implementation strategy:			
10	Is the hospital facility's most recently adopted implementation strategy posted on a website?	10		X
	atf 'Yes,' (list url):			
	o If 'No,' is the hospital facility's most recently adopted implementation strategy attached to this return?	10b	X	
11	Describe in Section C how the hospital facility is addressing the significant needs identified in its most recently conducted CHNA and any such needs that are not being addressed together with the reasons why such needs are not being addressed. Part V			
12	Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a CHNA as required by section 501(r)(3)?	12a		х
	olf 'Yes' to line 12a, did the organization file Form 4720 to report the section 4959 excise tax?	12b		
ı	If 'Yes' to line 12b, what is the total amount of section 4959 excise tax the organization reported on Form 4720 for all of its hospital facilities?			

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Part V Facility Information (continued)

Copy 1 of 1

Financial Assistance Policy (FAP)

Name	of hospital facility or letter of facility reporting group Barlow Respiratory Hospital			
			Yes	No
	Did the hospital facility have in place during the tax year a written financial assistance policy that:			
13	Explained eligibility criteria for financial assistance, and whether such assistance included free or discounted care? If 'Yes,' indicate the eligibility criteria explained in the FAP:	13	X	
a b c d e f	and FPG family income limit for eligibility for discounted care of 350% Income level other than FPG (describe in Section C) Asset level Medical indigency			
g	Residency		h 1	
h	Other (describe in Section C)		5.70	
14	Explained the basis for calculating amounts charged to patients?	14	Х	
15	Explained the method for applying for financial assistance?	15	X	
а	Described the information the hospital facility may require an individual to provide as part of his or her application			
b	Described the supporting documentation the hospital facility may require an individual to submit as part of his or her application			
С	X Provided the contact information of hospital facility staff who can provide an individual with information about the FAP and FAP application process			
d	assistance with FAP applications			
е			- 3	
16	Was widely publicized within the community served by the hospital facility?	16	X	
	If 'Yes,' indicate how the hospital facility publicized the policy (check all that apply):			
a	The FAP was widely available on a website (list url):			
b				
c d				
e	The FAP was available upon request and without charge (in public locations in the hospital facility and by mail) The FAP application form was available upon request and without charge (in public locations in the hospital facility and by mail)			
ſ	A plain language summary of the FAP was available upon request and without charge (in public locations in the hospital facility and by mail)			
g	X Individuals were notified about the FAP by being offered a paper copy of the plain language summary of the FAP, by receiving a conspicuous written notice about the FAP on their billing statements, and via conspicuous public displays or other measures reasonably calculated to attract patients' attention			
h	Notified members of the community who are most likely to require financial assistance about availability of the FAP	ij ij	1	
i	The FAP, FAP application form, and plain language summary of the FAP were translated into the primary language(s) spoken by LEP populations			
j	Other (describe in Section C)	1 7	-2	

BAA Schedule H (Form 990) 2016

Schedule H (Form 990) 2016 Barlow Respirator	. Ilourida l	05 164700	٥	D	age 6
Schedule H (Form 990) 2016 Barlow Respirator Part V Facility Information (continued)	y nospital	95-164780 C	ОРУ	1 0	<u> </u>
Billing and Collections			ору	T o	<u> </u>
	D1 D				
Name of hospital facility or letter of facility reporting group	Barlow Respiratory Hospital				
Did the hospital facility have in place during the tax y assistance policy (FAP) that explained all of the actio upon nonpayment?	ns the hospital facility or other authorized party may t	en financial lake	17	Yes	No
18 Check all of the following actions against an individual that tax year before making reasonable efforts to determine		ng the			
a Reporting to credit agency(ies)					
b Selling an individual's debt to another party					
c Deferring, denying, or requiring a payment before pro- previous bill for care covered under the hospital fa d Actions that require a legal or judicial process	viding medically necessary care due to nonpayment of a acility's FAP				
e Other similar actions (describe in Section C)			1		
f X None of these actions or other similar actions were pe	ermitted				
19 Did the hospital facility or other authorized party performaking reasonable efforts to determine the individual	orm any of the following actions during the tax year be s eligibility under the facility's FAP?	efore	19		Х
If 'Yes,' check all actions in which the hospital facility	or a third party engaged:			30 T	
a Reporting to credit agency(ies)			0.01		
b Selling an individual's debt to another party					
c Deferring, denying, or requiring a payment before proprevious bill for care covered under the hospital fad Actions that require a legal or judicial process e Other similar actions (describe in Section C)	viding medically necessary care due to nonpayment of a acility's FAP				
□ '	and marks around hadava lastication and of the antique listed Co		الصا		
20 Indicate which efforts the hospital facility or other authorize in line 19 (check all that apply);	ed party made before initiating any of the actions listed (w	nether or not cr	тескеа))	
a Provided a written notice about upcoming ECAs (Extr. 30 days before initiating those ECAs b Made a reasonable effort to orally notify individuals al	aordinary Collection Action) and a plain language summai bout the FAP and FAP application process	ry of the FAP at	least		
c Processed incomplete and complete FAP applicat	tions				
d Made presumptive eligibility determinations					
e Other (describe in Section C)					
f None of these efforts were made					
Policy Relating to Emergency Medical Care					—
21 Did the hospital facility have in place during the tax ye	ear a written policy relating to emergency medical care	 e that			
required the hospital facility to provide, without discriminal regardless of their eligibility under the hospital facility	ion, care for emergency medical conditions to individuals		21	Х	
If 'No,' indicate why:	F		500	6	3

Schedule H (Form 990) 2016

a The hospital facility did not provide care for any emergency medical conditions

The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Section C)

The hospital facility's policy was not in writing

Other (describe in Section C)

d [

				,
Part V Facility Information (continued)				
Charges to Individuals Eligible for Assistance Under the FAP (FAP-E	ligible Individuals)			
Name of hospital facility or letter of facility reporting group Barlow	w Respiratory Hospital			
		Y	es l	No
22 Indicate how the hospital facility determined, during the tax year, the FAP-eligible individuals for emergency or other medically necess	maximum amounts that can be charged to sary care.			
a The hospital facility used a look-back method based on clair 12-month period	ns allowed by Medicare fee-for-service during a prior			
b The hospital facility used a look-back method based on clair health insurers that pay claims to the hospital facility during	ns allowed by Medicare fee-for-service and all private a prior 12-month period			
c The hospital facility used a look-back method based on clair with Medicare fee-for-service and all private health insurers 12-month period				
d X The hospital facility used a prospective Medicare or Medicaid me	thod Part V			
During the tax year, did the hospital facility charge any FAP-elig emergency or other medically necessary services more than the who had insurance covering such care?	amounts generally billed to individuals	23		x
24 During the tax year, did the hospital facility charge any FAP-elig charge for any service provided to that individual?		24		х
ii iog orpioni ii occidi oi	The state of the s			

Schedule H (Form 990) 2016

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Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ('A, 1,' 'A, 4,' 'B, 2,' 'B, 3,' etc.) and name of hospital facility.

Part V, Line 5 - Account Input from Person Who Represent the Community

Facility: Barlow Respiratory Hospital

The hospital conducted interviews with members of the Board of Directors, members of the Medical Staff, referring physicians, public health officials, and administrative staff of hospitals in the greater Los Angeles area.

Part V, Line 14 - Amounts Charged to Patients

Facility: Barlow Respiratory Hospital

The basis for calculating amounts charged to patients is the amount that Medicare would pay if the patient's services were covered by Medicare.

Part V, Line 11 - Explanation of Needs Not Addressed and Reasons Why

Facility: Barlow Respiratory Hospital

The hospital CHNA included a review of data available for the community served as well as input from organizations and individuals who represent the community served. The following health needs were targeted to be addressed:

· Access to care

Barlow will continue efforts to bring its expertise in ventilator weaning and treatment of the chronically critically ill to other communities by expanding its service delivery system. We will accomplish this by actively seeking opportunities to open sites to offer our specialized services throughout Los Angeles County. Barlow has a financial assistance policy that supports access to long-term care for uninsured and underinsured patients who do not have the resources to pay for their care.

·Chronic disease conditions

Part V Facility Information (continued)

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Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ('A, 1, 'A, 4,' B, 2,' B, 3,' etc.) and name of hospital facility.

Part V, Line 11 - Explanation of Needs Not Addressed and Reasons Why (continued)

conditions. Support groups are offered free of charge and are open to the community. With a focus on prevention of chronic diseases, Barlow Respiratory Hospital will offer community health fairs that include health education and preventive screenings.

Smoking cessation

Barlow will continue to develop collaborative partnerships with community organizations to prevent and treat a number of respiratory conditions. We will continue to offer programs that focus on smoking cessation as a strategy to prevent future respiratory diseases and other chronic conditions.

Barlow is a regional referral center and our primary service area is defined as the entirety of Los Angeles County. Because of the vast size of this service area, the identified community health needs in the region are many and far reaching. They include:

Access to Care

Chronic Disease Conditions

Smoking

Homelessness

Mental Health

Nutrition and Physical Activity

Due to the enormity of the issues identified in the CHNA, and the relatively modest resources of our organization, we are not able to address all community needs.

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Part V Facility Information (continued)

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Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ('A, 1,' 'A, 4,' 'B, 2,' 'B, 3,' etc.) and name of hospital facility.

Part V, Line 11 - Explanation of Needs Not Addressed and Reasons Why (continued)

utilizing the following criteria:

- -Existing organizational infrastructure and capacity whether the hospital has the programs, systems, staff and support resources in place to address the issue.
- -Established relationships whether there are established relationships with community partners to address the issue.
- -Ongoing investment whether existing resources are committed to the issue. Staff time and financial resources for this issue are counted as part of our community benefit effort.
- Focus area whether the hospital has acknowledged competencies and expertise to address the issue and the issue fits the organizational mission.

Part V, Line 22d - Other Billing Determination of Individuals Without Insurance

Facility: Barlow Respiratory Hospital

The hospital facility used the Medicare DRG based payment system to determine payment.

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Schedule H (Form 990) 2016

Schedule H (Form 990) 2016 Barlow Respiratory Hospital	95-1647809	Page
Part V Facility Information (continued)		
Section D. Other Health Care Facilities That Are Not Licensed, Registered, or Sim (list in order of size, from largest to smallest)	nilarly Recognized as a Hospital Facility	
How many non-hospital health care facilities did the organization operate during the	ne tax year? 0	
Name and address	Type of Facility (describe)	

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Part VI Supplemental Information

Provide the following information.

- 1 Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7; Part II and Part III, lines 2, 3, 4, 8 and 9b.
- 2 Needs assessment. Describe how the organization assesses the health care needs of the communities it serves, in addition to any CHNAs reported in Part V, Section B...
- 3 Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy.
- 4 Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves.
- 5 Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.).
- 6 Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served.
- 7 State filing of community benefit report. If applicable, identify all states with which the organization, or a related organization, files a community benefit report.

Part I, Line 6a - Related Organization Community Benefit Report

The hospital filed a community benefit report with the California Office of Statewide Health Planning and Development. It is available to the public through that organization and is available upon request from the Hospital.

Part I, Line 7 - Financial Assistance and Certain Other Community Benefits at Cost
The cost /charge ratio, derived from Worksheet 2, was used to determine costs on
line 7 column (f) and column (c).

Part II - Community Building Activities

The hospital makes its meeting rooms available at no charge to community based non profit and government organizations (e.g. police departments and as a polling place for federal, state and local elections) for their meetings and educational sessions.

Part III, Line 2 - Methodology Used To Estimate Bad Debt Expense

Bad debt expense includes actual charges written off as uncollectible and an estimate of uncollectible bad debt amounts in open accounts at fiscal year end.

Part III, Line 3 - Methodology of Estimated Amount & Rationale for Including in Community Benefit

No bad debt expense is reported as a community benefit.

Part VI Supplemental Information

Provide the following information.

- 1 Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7; Part II and Part III, lines 2, 3, 4, 8 and 9b.
- 2 Needs assessment. Describe how the organization assesses the health care needs of the communities it serves, in addition to any CHNAs reported in Part V, Section B.
- 3 Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy.
- 4 Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves.
- 5 Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.).
- 6 Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served.
- 7 State filing of community benefit report. If applicable, identify all states with which the organization, or a related organization, files a community benefit report.

Part III, Line 4 - Bad Debt Expense

Barlow Respiratory Hospital -Notes to audited Financial Statements for the years ended August 31, 2017 and 2016 - page 8, Note 2

Provision for doubtful accounts - The Hospital provides for an allowance against patient accounts receivable for amounts that could become uncollectible whereby such receivables are reduced to their estimated net realizable value. The Hospital estimates this allowance based on the aging of their accounts receivable, historical collection experience by payer, and other relevant factors. There are various factors that can impact the collection trends, such as changes in the economy, which in turn have an impact on unemployment rates and the number of uninsured, and under-insured patients, the increased burden of co-payments to be made by patients with insurance, and business practices related to collection efforts. These factors continuously change and can have an impact on collection trends and the Hospital's estimation process. The Hospital's policy is to attempt to collect amounts due from patients, including co-payments and deductibles due from patients with insurance, at the time of service while complying with all federal and state laws and regulations.

Part III, Line 8 - Explanation Of Shortfall As Community Benefit

The Medicare Cost Report cost finding methodology was used to determine the cost of services to Medicare covered patients. Approximately 70 % of the Medicare patients

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TEEA3809L 11/04/16

Schedule H (Form 990) 2016

Part VI Supplemental Information

Provide the following information.

- Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7; Part II and Part III, lines 2, 3, 4, 8 and 9b.
- Needs assessment. Describe how the organization assesses the health care needs of the communities it serves, in addition to any CHNAs reported in Part V, Section B.
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy.
- Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves.
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.).
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served.
- State filing of community benefit report. If applicable, identify all states with which the organization, or a related organization, files a community benefit report.

Part III, Line 8 - Explanation Of Shortfall As Community Benefit (continued)

that receive care at the hospital are dually eligible for both Medicare and Medi-Cal so they are low income seniors that meet Medi-Cal eligibility criteria and would be have Medi-Cal coverage as their primary coverage if they were less than 65 years of age.

Part III. Line 9b - Provisions On Collection Practices For Qualified Patients

Collection activity by the Hospital will cease when the patient is declared eligible for charity care and will be suspended during the period that the patient is attempting to qualify under the Hospital's Financial Assistance Policy.

Schedule H (Form 990) 2016 BAA TEEA3809L 11/04/16

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Complete if the organization answered 'Yes' on Form 990, Part IV, line 23. ► Attach to Form 990.

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization

Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

Ba	clow Respiratory Hospital	95-1647809			
Pai	t I Questions Regarding Compensation				
				Yes	No
18	Check the appropriate box(es) if the organization provided any of VII, Section A, line 1a. Complete Part III to provide any relevant	the following to or for a person listed on Form 990, Part vant information regarding these items.	- 4		
	First-class or charter travel	Housing allowance or residence for personal use			
	Travel for companions	Payments for business use of personal residence	d I		
	Tax indemnification and gross-up payments	Health or social club dues or initiation fees			
	Discretionary spending account	Personal services (such as, maid, chauffeur, chef)			
1	If any of the boxes on line 1a are checked, did the organization for reimbursement or provision of all of the expenses described	ollow a written policy regarding payment or above? If 'No,' complete Part III to explain	1 b		
2	Did the organization require substantiation prior to reimbursitrustees, and officers, including the CEO/Executive Director,		2		
3	Indicate which, if any, of the following the filing organization used CEO/Executive Director. Check all that apply. Do not check a establish compensation of the CEO/Executive Director, but e	d to establish the compensation of the organization's any boxes for methods used by a related organization to explain in Part Itl.			
	X Compensation committee	Written employment contract			
	Independent compensation consultant	X Compensation survey or study			
	Form 990 of other organizations	X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, organization or a related organization:	, Section A, line 1a, with respect to the filing			
	Receive a severance payment or change-of-control payment		4 a		X
	Participate in, or receive payment from, a supplemental non-		4 b		X
•	Participate in, or receive payment from, an equity-based con	_	4 c	0.000	Х
	If 'Yes' to any of lines 4a-c, list the persons and provide the	applicable amounts for each item in Part III.			K
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organization	ns must complete lines 5-9.			
	For persons listed on Form 990, Part VII, Section A, line 1a, did to contingent on the revenues of:			- 6	
	The organization?	- CONTRACTOR - CON			X
١	Any related organization?		5 b		Х
6	For persons listed on Form 990, Part VII, Section A, line 1a, did to contingent on the net earnings of:	the organization pay or accrue any compensation			
	The organization?		6 a		Х
ı	Any related organization?		6Ь		X
	If 'Yes' on line 6a or 6b, describe in Part III.				
7	For persons listed on Form 990, Part VII, Section A, line 1a, payments not described on lines 5 and 6? If 'Yes,' describe	did the organization provide any nonfixed Part III	7	Х	
8	Were any amounts reported on Form 990, Part VII, paid or a to the initial contract exception described in Regulations sec If 'Yes,' describe in Part III	tion 53.4958-4(a)(3)?	8		X
9	If 'Yes' on line 8, did the organization also follow the rebuttable p section 53.4958-6(c)?	presumption procedure described in Regulations	9		

95-1647809

Page 2

Barlow Respiratory Hospital Schedule J (Form 990) 2016

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each fisted individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown o	Breakdown of W-2 and/or 1099-MISC compensation	C compensation	8			3
(A) Name and Title		(f) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	(C) Retirement and other deferred compensation	(b) Nontaxable benefits	(E) lotal of columns(B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
David Nelson, MD	Θ	220,678.	0.	0		0.	220,678.	0.
	€	1	0	0.0	0	0.	E E	0.
Amit Mohan	€	264,171.	0.	0	6,231.	15,018.	285,420.	0.
2 President & CEO	E	 	0.		0	0.	.0	0.
Ed Engesser	Θ	218, 336.	10,000.	0	6,371.	17, 415.	252,122	0.
3 CFO	a		0.					0.
Gladys D'Souza	Θ	188,810.	.000,9	0.	5,815.	19,725.	220,350.	0.
4 CNO	(ii)		0.		0			0.
Kirk Watson	(216,061.	6,000.	0.	5,709	378.	228,148.	0.
5 VP, Business Development	<u> </u>	62 20	0	0.	0	0.	0	0.
Suzanne Zolfo Rigdon	Θ	210, 135.	0 0		3,121.	12,038.	225,294.	0.
	€	8		0.	0.	.0		0.
Maria Silverio	Θ	176,191.	. 0 0	0.	0	0	176,191.	0.
7 Charge Nurse, ICU	<u>(ii)</u>			0.		0.		0.
Angelina Games	Θ	162,438.	0	0.	3,722.	5,824.	171,984.	0 0
8 RN, ICU	<u> </u>			0.	0	0.	0	0.
Haydee Dator	(1)	158,426.	0.		4, 903.	10,724.	174,053.	0.
9 Charge Nurse	€			0.	0.	0.	0	0.
Azucena Vallejo	Θ	156,168.	0	0	4,794.	7,844.	168,806.	0 0
10 Charge Nurse	(E)	E.		0.	0	0.		0.
	€			 	 			
11	€							
	Ξ				 	1 1 1	 	
12	€							
	8	1	 		 			1
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	Θ			 	1 1 1			
14	€							
	Θ					1 1 1	1	
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16	€		- 1					
ВАА			TEEA4102L 08/19/16	16			Schedule.	Schedule J (Form 990) 2016

Part III | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Part I, Line 7 - Non-Fixed Payments Not Listed

The bonus was determined by the compensation committee of the Board of Directors.

Schedule J (Form 990) 2016

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. Open to Public Inspection

OMB No. 1545-0047

2016

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

95-1647809

Barlow Respiratory Hospital

Form 990, Part VI, Line 6 - Explanation of Classes of Members or Shareholder

The Barlow Group, a California nonprofit public benefit corporation is the only member. The Barlow Groups also serves as the only member of the Barlow Foundation which is the fund raising arm for Barlow Respiratory Hospital.

Form 990, Part VI, Line 7a - How Members or Shareholders Elect Governing Body

There are two categories of directors- Designated directors and Selected directors. "Designated Directors" of which there shall be no more than five (5), shall be the individuals serving in the positions enumerated below:

- (a) President of Barlow Group;
- (b) President of the corporation;
- (c) Medical Director of the Hospital;
- (d) Chief of the medical staff of the Hospital (the "Medical Staff") (duly elected by the Medical Staff).
- (e) Chairperson of the Board of Barlow Foundation, or another member of the Board of Barlow Foundation as designated by the Barlow Foundation and approved by the Board of Barlow Group.

Each Designated Director shall serve on the Board so long as he or she holds at least one of the positions enumerated above.

All directors other than the Designated Directors shall be "Selected Directors."

Pursuant to Section 5220(d) of the California Nonprofit Public Benefit Corporation

Law, all Selected Directors shall be designated by the Member and shall serve at the pleasure of the Member. All directors of the corporation shall be individuals also serving on the Member's Board of Directors. Selected Directors shall serve for the same term as the Selected Director serves on the Member's Board of Directors.

Notwithstanding any other provision of these Bylaws, at no time shall the Board

Form 990, Part VI, Line 7a - How Members or Shareholders Elect Governing Body (continued)

defined by Section 5227 of the California Nonprofit Public Benefit Corporation Law.

Form 990, Part VI, Line 7b - Decisions of Governing Body Approval by Members or Shareholders

Each of the following powers may be executed only with the prior written approval of the Member:

- (a) To retain an attorney or firm of attorneys to provide legal services for the corporation and to fix the amount of compensation for such services, except in such a case where the retention of an attorney or firm of attorneys concerns a non-routine situation, such as, by way of example only, the existence of a conflict of interest that requires the use of an attorney or firm of attorneys not previously consented to:
- (b) To retain an accountant or firm of accountants to provide accounting and auditing services for the corporation and to fix the amount of compensation for such services;
- (c) To authorize any unbudgeted expenditure in excess of \$100,000 for capital improvements to the properties owned or leased by the corporation and not approved by a budget procedure;
- (d) To establish any programs with respect to marketing and/or public relations, which relate to strategic planning on a system-wide basis for the Barlow Group and its affiliates and to retain any consultants at a cost in excess of \$250,000 with respect thereto;
- (e) To incur or guarantee indebtedness, as so defined in accordance with Generally Accepted Accounting Principles;
- (f) To mortgage, pledge or otherwise encumber any real property of the corporation, and to mortgage, pledge or otherwise encumber property or assets, other than real property, of the corporation with a value in excess of \$50,000;
- (g) To sell, lease, assign or otherwise transfer any real property of the

Employer identification number

95-1647809

Form 990, Part VI, Line 7b - Decisions of Governing Body Approval by Members or Shareholders (continued) corporation, and to sell, lease, assign or otherwise transfer property or assets, other than real property, of the corporation with a value in excess of \$50,000; (h) To adopt or modify an annual budget and an annual business plan for this corporation;

- (i) To form a subsidiary or enter into an agreement to act as a general partner;
- (j) To remove the President, the Chief Financial Officer or the Medical Director from office; and
- (k) To amend or repeal the Bylaws.

Form 990, Part VI, Line 11b - Form 990 Review Process

The Chief Financial Officer and the Finance Department staff will prepare and file the returns. When it is deemed appropriate, consultative support and /or review will be solicited from an external public accounting firm. Prior to filing, the return for each of the Barlow Organizations will be distributed to the Barlow Group Board of Directors for their review. The Chief Executive Officer performs a final review and approves the Annual Information Returns before filing.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

The hospital has a Board of Director Conflict of Interest Policy that all Board members sign at least every two (2) years. The policy requires every director to "complete the "Director and Officer Questionnaire" and identify all known actual or potential conflicts of interest in which they or one or more of their family members may be involved. In addition during deliberations or discussions at any Board of Directors meeting, an individual Board member shall identify any actual or potential conflict of interest, and having so disclosed the actual or potential conflict of interest and the material facts thereof, shall not participate in discussion on that agenda item and shall not vote on the issue."

Employer identification number

95-1647809

Form 990, Part VI, Line 15b - Compensation Review & Approval Process - Officers & Key Employees

The Personnel/Compensation Committee (Committee) of the Board of Directors is charged with the responsibility of establishing and recommending changes to the compensation of the CEO,CFO and Medical Director.

The Committee utilizes the Hospital Association of Southern California's Health Executive Compensation Report to benchmark BRH compensation to the marketplace. Specifically the 'Single Facility Southern California Salary Range' amounts for minimum-midpoint-maximum compensation serve as the benchmarks for determining comparative marketplace compensation. The CEO and CFO are eligible to participate in the same paid time off and employee insurance benefits as all Hospital management level employees. The Medical Director and CEO have written contracts which document their compensation and benefits.

The committee reviews the experience level of the individual in each position, the individual accomplishments of officer, and the overall accomplishments of the hospital in recommending compensation and/or changes to compensation for these three positions.

The Committee's recommendations are then submitted to the full Board of Directors for discussion and approval.

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

The audited financial statements, governing/organizing documents, and conflict of interest policy are all available upon request.

Form 990, Part VII - Compensation Explanation

David Nelson, MD

Dr.David Nelson received compensation was for his Medical Director Services and not for his services as a member of the board of directors.

	, 090 =
Employer identificatio	n number
95-1647809	
	268,473. -39,000. -998,405. -768,932.
	Employer identification 95-1647809 \$ Total \$

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered 'Yes' on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

2016

OMB No. 1545-0047

Open to Public Inspection

Employer identification number 95-1647809 Part i Identification of Disregarded Entities. Complete if the organization answered 'Yes' on Form 990, Part IV, line 33. Barlow Respiratory Hospital Name of the organization

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
<u>(3)</u>					
Part il Identification of Related Tax-Exempt Organizations. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.	ns. Complete if the orging the tax year.	janization answered	'Yes' on Form 99	0, Part IV, line 34 b	ecause it had

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempl Code section	(e) Public charity status (if section 501 (c)(3))	(f) Direct controlling entity	(g) Sec 512(b)(13) controlled entity?	b)(13) entity?
						Yes	No
(1) Barlow Foundation 2000 Stadium Way Los Angeles, CA 90026	Fundraising	CA	501c3	7	Barlow Group		×
(2) Barlow Group	Promote public	CA	501c3	I. I	N/A		×
(3)							
(4)							
BAA For Paperwork Reduction Act Notice, see the Instructions for Form	ctions for Form 990.		TEEA5001L 09/09/16		Schedule R (Form 990) 2016	orm 990)	2016

09 Page 2

95-1647809

Schedule R (Form 990) 2016 Barlow Respiratory Hospital

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(k) Percentage ownership											art IV,	(0) Sec 512(b)(13) controlled entity?	Yes No										Schedule R (Form 990) 2016
(i) General or managing partner?	No										90, Pa		χ.			·······							R (Form
	Yes										orm 9	(h) Percentage ownership											redule
Code V-UBI amount in box 20 of Schedule K-1 (Form	1065)										Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.	(g) Share of end-of- year assets											Sci
(h) Dispropor- tionate allocations?	S.										nswer ear.	หู											
Disp tio alloca	Yes										ition a	(f) Share of total income											
(g) Share of Id-of-year assets											rganiza												
Share of end-of-year assets											if the or trust dur	(e) Type of entity (C corp, S corp,	henn										
) of total me											mplete tion or	Type (C cor	5										
Share of total income											Trust Co corpora	(d) Direct controlling	ennny				:						91/60/60
t income irelated, om tax	<u>4</u>										ion or												TEEA5002L 09/09/16
Predominant income (related, unrelated, excluded from tax under sections	512-514)										Corporations treate	(c) Legal domicile (state or foreign	country							:			国
ct ety ty											as a												
(d) Direct controlling entity											Taxable ted orga	(b) Primary activity											
(c) Legal domicile (state or foreign	country)										izations nore rela			1	1	i			i			1	
											d Organ	organizatic		1	1 1 1	1 1 1		1	1		1	 	
(b) Primary activity											f Relate it had	f related				1			1		1 1 1	1 1	
(a) Name, address, and EIN of related organization			1			1			1 1	 	fication of	(a) Name, address, and EIN of related organization		1	1 1 1 1 1 1 1	1 1 1				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1 1 1	1	
(a) fress, a organiz			1			i	i 		İ	 	Identi line 34	address		1	i	i 		İ	i		i	i 1	
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95-1647809

Part V Transactions With Related Organizations. Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. During the too year did the organization engage in any of the following transactions with one or more related organizations listed in Parts II.1V2	ons listed in Parts II.W?			Yes	S S
ig the tax year, did are organization engage in any or the rottowing national must one or more related organizations.			-		>
Receipt of (r) interest, (ii) annumes, (iii) toyannes, of (iv) rem nom a comorca charge,					< >
Cart, grant, or capital contribution to related organization(s)			2		4
Gift, grant, or capital contribution from related organization(s)			٦٥		×
d Loans or loan guarantees to or for related organization(s)		***************************************	10		×
Loans or loan guarantees by related organization(s)			10		×
And the second s			1		>
Dividends Iron Leigher Organization (1997)					: >
Sale of assets to related organization(s)			5		×
Purchase of assets from related organization(s)		****************	1h		×
Exchange of assets with related organization(s)		*******************	-		×
Lease of facilities, equipment, or other assets to related organization(s).			=		×
k Lease of facilities, equipment, or other assets from related organization(s)		*****			×
Performance of services or membership or fundraising solicitations for related organization(s).			-	×	
by related organization(s)			1 3		×
					×
Sharing of paid employees with related organization(s)			10	×	
p Reimbursement paid to related organization(s) for expenses			1p		×
			19		×
			1		
Other transfer of cash or property to related organization(s).				1	
Other transfer of cash or properly from related organization(s).			15	×	
If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and fransaction thresholds.	covered relationships and trai	nsaction thresholds.			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	(d) detern t involv	ifning ed
TEFASDON DOVINE		Sched	Schedule R (Form 990) 2016	m 990)	2016

95-1647809

Schedule R (Form 990) 2016

Part Vi Unrelated Organizations Taxable as a Partnership. Complete if the organization answered 'Yes' on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

Name, address, and EIN of entity Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unre- lated, excluded from tax under sections 512-514)	Are all partners section 501(c)(3) organizations?	Share of total income	Share of end-of-year assets	(h) Disproportionate allocations?	Code V-UBI amount in box 20 of Schedule (Form 1065)	General or managing partner?	(K) Percentage ownership
			-			-		-	
					*				
						· · · · · · ·			
		1	TEFASONAL OGIOGI16			-	Schedu	Schedule R (Form 990) 2016	90) 2016
		7		o.			5) HIGh N	2123

2016

Federal Supplemental Information

Page 1

Client 01

Barlow Respiratory Hospital

95-1647809

6/27/18

01:56PM

Form 990, Part IX, Line 24a - Impairment Loss on Property and Equipment

The Hospital recognized an impairment loss of long-lived assets in accordance with the provisions of Financial Accounting Standards Board Accounting Standards Codification 360-10-35, "Measurement of an Impairment Loss," totaling approximately \$11,709,000 during the year ended August 31, 2017. The impairment loss relates to pre-construction costs for the construction of a replacement hospital facility. Due to the decision to pursue the retrofit of the existing hospital building to meet seismic requirements through January 1, 2030 and to defer the construction of a new hospital building until financial resources are available and a business imperative is developed, the Hospital has determined that these costs are impaired.

2016 Federal Supporting Detail		Page 1
Client 01	Barlow Respiratory Hospital	95-1647809
6/27/18		01:56PM
Pol. Campaign & Lob Amount of above	bying Acts (Sch C)	
	ion of Southern California ion of Long Term Hospitals Total	\$ 5,483. 1,299. 6,782.

Implementation Strategy



2017

Implementation Strategy

Introduction

In July of 2017 we conducted a Community Health Needs Assessment (CHNA) as required by both state and federal laws regulating tax-exempt hospitals. The CHNA included a review of data for the community served by Barlow as well as input from organizations and individuals who represent the community we serve.

Specific health needs were identified and prioritized through a structured process using defined criteria. This Implementation Strategy addresses those health needs.

Health Needs

Barlow will address the following health needs through our community benefit programs and activities:

Access to Care

Chronic Disease Conditions

Smoking Cessation

Programs and Services

We plan to address the identified health needs through a commitment of resources with the following programs and services.

Access to Care

Barlow will continue efforts to bring its expertise in ventilator weaning and treatment of the chronically critically ill to other communities by expanding its service delivery system. We will accomplish this by actively seeking opportunities to open sites to offer our specialized services throughout Los Angeles County. Barlow has a financial assistance policy that supports access to long-term care for uninsured and underinsured patients who do not have the resources to pay for their care.

Chronic Disease Conditions

Barlow will offer support groups for those dealing with multiple chronic health conditions. Support groups are offered free of charge and are open to the community. With a focus

on prevention of chronic diseases, Barlow Respiratory Hospital will offer community health fairs that include health education and preventive screenings.

Smoking Cessation

Barlow will continue to develop collaborative partnerships with community organizations to prevent and treat a number of respiratory conditions. We will continue to offer programs that focus on smoking cessation as a strategy to prevent future respiratory diseases and other chronic conditions.

The Board of Directors met and approved this Implementation Strategy on August 31, 2017.

Attested to by:

Signature:

Date:

Chairman of the Board of Directors

Community Health Needs Assessment



2017

Introduction

Barlow Respiratory Hospital (Barlow) is a 105-bed, long-term acute care hospital that serves Los Angeles County and the surrounding regions. Barlow's Main campus is located in Downtown Los Angeles and we have satellite campuses within both PIH Health Hospital in Whittier and Valley Presbyterian Hospital in Van Nuys. We treat patients with medically complex conditions, many of whom are ventilator-dependent, that need the continued long-term acute care we provide after they are discharged from a short-term acute care hospital. Barlow admits patients from all over Southern California, but our primary service area is Los Angeles County. Approximately 94% of our patients reside in Los Angeles County.

In July of 2017, Barlow completed a Community Health Needs Assessment (CHNA) as required by state and federal law. The CHNA is the basis for our community benefit plan, which outlines how Barlow will give back to the community it serves. The CHNA includes primary data collection and secondary data analysis that focus on the health needs of the community area we serve.

This document is a descriptive summary of the process and outcome of the CHNA. It is accompanied by an Implementation Plan that describes the activities we plan to undertake in order to address some of the needs identified by the CHNA, in keeping with our not-for-profit status and mission.

Methodology

We conducted a series of interviews from people who represent the broad interests of the community served by Barlow, including representatives of low-income, medically underserved, and chronic disease populations, health care providers and practitioners, and other community leaders. A list of those that were interviewed is included with this report as Attachment 1.

We also collected information and data from a variety of sources to examine our service area demographics, economic indicators, and other important factors that affect the health needs of our patients and community.

Despite our best efforts there are certain Information gaps that impact our ability to assess the health needs of our community, including the fact that some raw and tabulated data was several years old.

Identification and Prioritization of Health Needs

Based on the results of the primary and secondary data collection, health needs were identified. The identified health needs were:

Access to Care Chronic Disease Conditions Smoking Homelessness

Priority Health Needs

After identifying the health needs of the community we serve, we then prioritized those needs based on the following criteria:

- Our Existing Organizational Infrastructure and Capacity
- Our Pre-Existing Competencies and Expertise
- Our Existing Relationships in the Community
- Any Available Ongoing Investment

The health needs were prioritized as follows:

Priority Health Needs	Ranking
Access to care	High
Chronic disease conditions	High
Smoking	High
Homelessness	Low
Mental health	Low
Nutrition/physical activity	Low

Community Input

Interviews were conducted in July, 2017. The individuals that were interviewed addressed community health matters that affected the residents of Los Angeles County. They were asked to share their perspectives on a number of topics, including:

- The biggest health and social issues or concerns facing the community.
- Any challenges or barriers faced in obtaining health and social services.
- Any challenges or barriers to obtaining prevention and treatment services.
- Specific challenges or barriers faced in obtaining behavioral health services.
- Specific challenges or barriers faced in obtaining prevention and treatment services for chronic diseases.
- Any existing and needed actions/activities to address these issues.
- The recommended roles for hospitals and healthcare providers in addressing community health needs.

Responses and trends relative to each of these topic areas are summarized below.

Biggest Health Issues or Concerns Facing the Community

The biggest issues and concerns in the community were identified to include:

- Obesity and diabetes stemming from poor nutrition and lack of access to grocery stores or physical activity.
- Income disparities and resulting in lack of insurance or access to health care.
- · Homelessness, and associated complications.
- Health disparities that impact communities of color and lower-income communities.
- Increase in respiratory diseases and chronic lung diseases such as asthma and COPD.
- Strokes, heart disease and their causes, such as hypertension and high cholesterol.
- · High incidence of depression.
- Dental problems and lack of access to dental care.
- Gang violence and violence in the home.
- Teen pregnancy.
- People living longer and needing more ventilator assistance, wound care, longterm antibiotics and services at a higher level than skilled nursing.

Challenges or Barriers Faced in Obtaining Health and Social Services, Including Prevention and Treatment

Interview respondents were asked about the problems and challenges children and families face in obtaining several different types of services. The most frequently identified challenges were lack of insurance and cost. Additional challenges included:

- Lack of awareness of the importance of ongoing preventive and primary health care in the absence of symptoms.
- · Shortages of primary care physicians.
- Low reimbursement rates by Medi-Cal and increasingly by Medicare.
- Poor health habits and lack of compliance with physician recommendations.
- Lack of knowledge of existing community clinic options or eligibility requirements.
- Access to information about the Affordable Care Act (ACA), including eligibility and enrollment processes.
- Health care is not seen as a priority in the spectrum of issues facing some people.
- Difficulty obtaining specialty care referrals and authorizations under managed care.
- Not enough specialty care to serve uninsured patients.

- General confusion about the health care system and how to access services.
- Limited availability of social services along with long waits for services and significant paperwork/bureaucracy to obtain services.
- Lack of knowledge of how to access social services or which services people may be eligible for.
- Lack of reimbursement or payment structures for social services.

The Specific Challenges or Barriers Faced in Obtaining Behavioral Health Services

Interview respondents were asked about the specific challenges or barriers faced in obtaining behavioral health services. Responses included:

- · Lack of inpatient psychiatric treatment resources.
- Under-diagnosis of depression and lack of recognition of how "massive" the incidence is.
- Insufficient outpatient treatment options.
- Lack of knowledge of affordable treatment options in the community.
- Lack of a supportive family structures and dynamics.
- Stigma associated with mental health problems in many cultures can also be a significant barrier to accessing services.

The Specific Challenges or Barriers Faced in Obtaining Prevention and Treatment Services for Chronic Diseases

Interview respondents were asked about the specific challenges or barriers faced in obtaining prevention and treatment services for chronic diseases. Response included:

- Lengthy authorization processes.
- Pressure on appropriate lengths of treatment due to cost and limited insurance coverage.
- Lack of availability of local or easily accessible treatment options.
- High cost of medications and durable medical equipment.
- Insufficient support from primary care physicians.

Suggestions Regarding Needed Actions/Activities to Address All These Issues

Interview respondents were asked what would make it easier to obtain health and social services, including prevention and treatment, as well as chronic disease and behavioral health services. Suggestions included:

- Public education about the importance of screening and wider availability of screening clinics, run by nurse practitioners, to focus on hypertension and other indicators of heart disease.
- Public education about affordable primary care clinics in neighborhoods.
- Establishment of screening opportunities or mobile clinics where community members have trusting relationships with the organization, which can also help to overcome transportation and language barriers.
- Play areas for children so mothers can fill out forms and talk to professionals.
- Transportation assistance to medical appointments.
- Better information about the ACA to address community confusion about how it will work and how it will impact them.
- Increased number of primary care physicians and incentives for people to
 practice primary care, especially in lower-income or less desirable areas, where
 quality, affordable health care providers are needed.
- Increase specialty care appointments/capacity to better meet the need for uninsured patients.
- Better funding for outpatient clinics to help prevent the need for hospitalizations and to help people transition from an inpatient setting.
- Provide social services at known community agencies that have the trust of local residents.
- Conduct outreach and engage with people regarding available services and eligibility.
- More affordable housing and other social services needed for the homeless.
- Reform/redesign services to improve access and improve payment.
- Better reimbursement rates for outpatient and inpatient services.
- More acknowledgement and recognition of the issue of depression.
- Reduce stigma associated with mental illness and treatment.

Recommended Roles for Hospitals and Health Care Providers in Addressing Community Health Needs

Interview respondents were asked for recommendations on how hospitals and other health care providers can help address community health needs. Suggestions included:

- Providing medical homes and case management to ensure that there is follow-up with patients regarding their care and treatment.
- Focus on keeping patients at home instead of using the hospital or emergency room.
- Establish health services or screening clinics at community agencies and settings in lower-income communities where residents have trusted relationships.

- Provide health care services during extended hours to facilitate access for people working during the day.
- Provide outpatient obesity and diabetes clinics for children.
- Conduct education campaigns and community outreach on making healthy choices.
- Provide more family planning education and parenting classes on important topics for new parents.
- Increase the availability of nurses in schools to better meet the needs of children with asthma, diabetes or other health conditions who may require care at school.
- Establish wellness centers focused on prevention and education at low-cost or free.
- Use technology better to help facilitate access to care.

Other Comments

Interview respondents were given an opportunity to share any final thoughts or comments.

Many commented on Barlow's long tenure as an important part of the health care infrastructure in Los Angeles, and its outstanding reputation in the medical community, especially in regard to ventilator weaning and caring for patients with complex chronic illnesses.

Health Care Facilities and Community Resources

The following are links to sources for health care facilities and community resources.

Hospitals

A list of hospitals and hospital systems is available through the Hospital Association of Southern California and can be found at: www.hasc.org/member-hospitals-systems.

Community Clinics

A list of community clinics is available at: www.ccalac.org.

Community Resources

Community resources throughout Los Angeles County can be found at: 211 LA County www.211la.org.

Attachment 1: Community Stakeholders

	Name	Title	Organization
1	Phillip Fagan, MD	Board Member	Barlow Foundation
2	Azmy Ghaly, MD	Chief of Staff	Barlow Respiratory Hospital
3	Pegi Matsuda	Senior Vice President, Community & Marketing Development	Valley Presbyterian Hospital
4	Sanjay Vadgama, MD	1) Medical Director, Barlow at VPH & 2) Medical Director, Hospitalist Program and ICU	1) Barlow Respiratory Hospital & 2) Valley Presbyterian Hospital
5	John Kea, MD	Medical Staff Member, Internal Medicine	St. Vincent Hospital, St. Francis Hospital, Barlow Respiratory Hospital
6	Nadeem Chishtie, MD	Medical Staff Member	PIH Health, Barlow Respiratory Hospital
7	Alan Rothfeld, MD	Board Member	Barlow Respiratory Hospital
8	Sarkis Semerdjyan	Health Deputy	Office of Los Angeles County Supervisor Hilda Solis
9	Reanna Thompson	Chief Nursing Officer	PIH Health
10	Karen Longpre	Director, Care Management	Keck Medical Center of USC
11	Surena Boyce	Vice President, Business Development	Health Quality Management Group